



IMA Web University™ Price Sheet

Single Hospital Pricing (as of January 2006)

\$6,000	Patient Access (11 hrs of content)
\$6,000	Patient Accounting (12 hrs of content)
\$8,000	Physician Practice Revenue Management (15 hrs of content)
\$5,000	Departmental Operating Budgets (5 hrs of content)
\$3,000	The Role of Clinical Staff in the Revenue Cycle (4 hrs of content)
\$3,000	The “Nuts and Bolts” of E&M Coding (6 hrs of content)

Group Pricing for Patient Access and Patient Accounting

1-2 Hospitals = \$12,000 each hospital
3-5 Hospitals = \$10,000 each hospital
6-7 Hospitals = \$7,500 each hospital
8-10 Hospitals = \$6,000 each hospital
11+ Hospitals = \$5,500 each hospital

Group Pricing for Physician Practice Revenue Management

1-100 Physicians = \$8,000
101-200 Physicians = \$12,000
201-400 Physicians = \$16,000
401-700 Physicians = \$20,000
700-1000 Physicians = \$25,000
1000+ Physicians = \$30,000

Group Pricing for Departmental Operating Budgets

1-5 Hospitals = \$5,000 each hospital
6-10 Hospitals = \$4,000 each hospital
11+ Hospitals = \$3,000 each hospital

Group Pricing for Role of the Clinical Staff in the Revenue Cycle

1-5 Hospitals = \$3,000 each hospital
6-10 Hospitals = \$2,500 each hospital
11+ Hospitals = \$2,000 each hospital

Group Pricing for the “Nuts and Bolts” of Evaluation & Management Coding

1-5 Hospitals = \$3,000 each hospital
6-10 Hospitals = \$2,500 each hospital
11+ Hospitals = \$2,000 each hospital

Annual Maintenance and Support Fees: 20% of the license fee for a three (3) year term.