



The Philadelphia Business Journal's Top Management Consultants

(Ranked by number of local consultants)

| Rank | Name | Local Consultants | Employees: Local/Total | Offices: Local/Total | Specialty Services | Local Executive |
|------|--------------------------|-------------------|------------------------|----------------------|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 1 | Deloitte | 787 | 12,300 | 1,507 43,562 | Enterprise applications, human capital, strategy and operations, technology integration | Rich Cohen Principal/Managing Director, Consulting |
| 2 | Accenture | 479 | 50,500 | 1,500 181,000 | Global management consulting, technology services and outsourcing across all industries and functions | Amy Loftus Office Managing Director |
| 3 | SMART | 200 | 300 | 340 542 | Enterprise risk management, forensic accounting and litigation services, sourcing and spend management | Steve Samek CEO |
| 4 | PricewaterhouseCoopers | 197 | 3,700 | 1,200 155,693 | Risk management, financial due diligence, acquisition strategy, IT effectiveness, dispute consulting | Anthony J. Conti Market Managing Partner |
| 5 | Aon Consulting | 120 | 4,500 | 150 6,000 | Human capital, employee benefits, global benefits, HR administration, outsourcing and communication | Brian L. Clapp Senior Vice President |
| 6 | IMA Consulting | 81 | 124 | 94 137 | Expense management, revenue cycle, financial services, regulatory compliance, operations improvement | Robert Sutton Partner |
| 7 | Right Management | 75 | 300 | 120 3,000 | Talent assessment, leadership development, organizational effectiveness, employee engagement | Gerald Purgay SVP, Global Marketing |
| 8 | Navigant Consulting Inc. | 65 | 1,931 | 73 2,650 | Dispute, investigative, financial, operational and business advisory, risk management | Anthony B. Creamer, III Office Managing Director |
| 9 | Protiviti Inc. | 62 | WND | 67 3,200 | Internal audit, application controls effectiveness and information security in the payment card industry | Mark Dillon Managing Director |
| 10 | Learning Key Inc. | 60 | 95 | 5 8 | Training, consulting, instructional design and learning products such as business-based board games | Elizabeth Treher President/CEO |
| TIE | Mercer | 60 | 10,000 | 170 18,000 | Consulting, outsourcing and investment services helping clients design and manage health, retirement | Brian Bark World Wide Partner |



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|------|------------------------|-------------------|------------------------|----------------------|-----------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|
| 12 | Grant Thornton | 59 | 727 | 249 5,758 | Information technology, governance, risk and compliance, performance improvement, transaction support | Danny Miller Principal, Phila. Advisory Svcs. Practice |
| 13 | Jefferson Wells | 50 | 1,700 | 70 2,500 | Finance and accounting, tax, internal audit, technology risk management, ERM, construction audit, fraud | Maryalice DeCamp Managing Director |
| TIE | Lee Hect Harrison | 50 | 1,300 | 70 2,283 | Career transition, leadership consulting and workforce solutions | Joyce Bradley SVP, General Manager Phila./Delaware Area |
| 15 | Career Concepts Inc. | 49 | 49 | 55 55 | Career transition, executive search, human resource consulting and staffing, executive and management | Sharon Imperiale President/COO |
| 16 | Relevante Inc. | 49 | WND | 64 64 | Accounting and technology consultants to Fortune 1000 and other industry leaders | William Brassington CEO |
| 17 | BizTech | 42 | 45 | 58 62 | Oracle applied technology solutions for small, mid-market and Fortune 500 companies | Tom Connolly CEO |
| 18 | North Highland Co. | 42 | 459 | 32 750 | Strategic planning and implementation, enterprise performance management, merger planning | Craig Sanders VP/Office Lead |
| 19 | Hay Group | 36 | WND | 200 2,600 | A global management consulting firm | Michael Ippolito General Manager |
| 20 | Javers Group | 32 | 32 | 36 36 | Comprehensive human capital management solutions, HR outsourcing, projects and technology | Chris Wichser President |
| 21 | Siegfried Group | 24 | 198 | 24 263 | Accounting and financial resource services to major public companies, large, privately held organizations | Cindy T. Gee Regional Market Leader |
| 22 | CompuData Inc. | 23 | 27 | 30 37 | Manufacturing, distribution, sales, marketing and IT consulting for mid-size businesses | Steven Ciarcillo President |
| 23 | Medequip International | 21 | 22 | 25 26 | Equipment management programs and services for healthcare facilities | John Riley SVP Business Development/Operations |
| 24 | SolomonEdwardsGroup | 18 | 52 | 57 127 | CFO services in risk and regulations, business performance, accounting operations and resource management | Edward Baumstein President/CEO |
| 25 | Milligan & Co. | 17 | 26 | 41 50 | Operational reviews, non-financial audits, grant monitoring and compliance, technical assistance | John Milligan Managing Principal |